

New Car Price Quote

Dealership Name _____
 Manufacturer model # _____
 Model year _____

<u>Pricing Details</u>	<u>MSRP</u>	<u>Online Quote</u>	<u>Your Quote</u>
Base Model	_____	_____	_____
Options as configured (Minimum 25% Discount expected on options)	_____	_____	_____
Destination Charge (Minimum 25% Discount expected on delivery)	_____	_____	_____
Subtotal - Car Price	\$ -	\$ -	\$ -

<u>Price Reductions</u> (deduct from car subtotal)		<u>Online Quote</u>	<u>Your Quote</u>
Destination Charge Reduction		_____	_____
Consumer Rebate	_____	_____	_____
Dealer Incentives	_____	_____	_____
Dealer Holdback Fund	_____	_____	_____
Special Incentives	_____	_____	_____
Subtotal - Price Reductions (Deduct)		\$ -	\$ -

<u>Acceptable Fees</u> (I will not pay any excessive fees)		<u>Suggested</u>	<u>Your Quote</u>
Document Prep		\$ 50.00	_____
Title & Tags		\$ 25.00	_____

<u>Unacceptable Fees</u>		<u>Suggested</u>	<u>Your Quote</u>
Dealer prep (paid by manufacturer)		Zero	_____
Advertising (paid by manufacturer)		Zero	_____
Flooring (paid by manufacturer)		Zero	_____
Any other fees (full explanation required)		Zero	_____
Subtotal - All Fees		\$ 75.00	\$ -

Grand Total - All Items
 (price - reductions + fees)
